

# WSCA / NASPO / IOWA Computer Contracts



Contractor	Agreement	E-Store	Contact
Hewlet Packard	<a href="#">A63309</a>	<a href="#">Hp</a>	<a href="#">Lori Arriola</a> , ph: 515.226.0155
IBM	<a href="#">A63311</a>	<a href="#">IBM</a>	<a href="#">Amy Brockhohn</a> , ph: 319-270-3993; fax: 319-294-0315
Gateway	<a href="#">A63308</a>	<a href="#">Gateway</a>	<a href="#">Mitch Hanson</a> , ph: 651-484-1589; fax: 651-484-1498
Dell	<a href="#">A63307</a>	<a href="#">Dell</a>	<a href="#">Ed Downing</a> , ph: 636-798-2224; fax: 512-283-4282
Apple	A63306		<b>Under Negotiation</b>
MPC	<a href="#">A63312</a>	<a href="#">MPC</a>	<a href="#">Sue Werner</a> , ph: 800-952-6198; fax: 208-898-2379
Howard	<a href="#">A63310</a>	<a href="#">Howard</a>	<a href="#">Lisa Chisolm</a> , ph: 601-399-5112; fax: 601-399-5077
Konica Minolta	<a href="#">A63313</a>	<a href="#">Konica</a>	<a href="#">Ken Krautbauer</a> , ph: 715-386-2451; fax: 715-386-7699
Kyocera Mita	<a href="#">A63314</a>	<a href="#">Kyocera</a>	<a href="#">John Worthington</a> , ph: 630-238-9982; fax: 630-238-9487
Lexmark	<a href="#">A63315</a>	<a href="#">Lexmark</a>	<a href="#">LeAnn Spradling</a> , ph: 859-232-7383; fax: 859-232-2010
Xiotech	<a href="#">A63316</a>	<a href="#">Xiotech</a>	<a href="#">Larry Reynolds</a> ph: 410-535-9267; fax: 301-535-4549
Lenovo	<a href="#">A74813</a>	<a href="#">Lenovo</a>	<a href="#">Dale Doane</a> , ph: 301-803-6908; fax: 301.803.6939
CDW-G	A74401		<b>Under Negotiation</b>
Oki Data	A74402	<a href="#">Oki Data</a>	<b>Under Negotiation</b>
Xerox	<a href="#">A74403</a>	<a href="#">Xerox</a>	<a href="#">Mike Wilkes</a> , ph: 636-386-2433
Note: AV equipment such as projectors is not covered by these contracts.			

The above price discount agreements were competitively sourced and available for use by all State of Iowa Agencies and Political Sub-Divisions within the State of Iowa. The prices shown at the Contractor's E-Store are net of the agreed discount.

The Iowa Department of Administrative Services recommends that buyers shop among the contractors for the best price on the configuration they are looking for and negotiate prices for large volume buys.

**Purchase Orders must be sent directly to the contractor and show the WSCA Agreement Number.** Some contractors utilize re-sellers from an approved list of resellers found at the Contractor's E-Store or on the Agreement. Buyers are to indicate on their PO which re-seller should receive credit for the sale if applicable.

**Purchase orders must include part numbers and full item descriptions.**

Questions or comments regarding the WSCA / NASPO Computer Agreements are to be directed to Ashley Super, Iowa Department of Administrative Services, General Services Enterprise, Hoover State Office Building, Level A, Des Moines, IA 50319. Ph: 515-281-7073; Fax: 515-242-5974.  
Email: [Ashley.Super@iowa.gov](mailto:Ashley.Super@iowa.gov)

**NOTE:** These contracts provide a "discount off price list". The price list however and product offering can float. The use of WSCA contracts does not necessarily guarantee the lowest price available on any particular need. We are receiving these discounts because the WSCA contractors are passing to us their administrative savings from not having to respond to thousands of individual state bids. Organizations purchasing from these contracts should exercise prudent business judgment.